

UTKARSH PATEL



Whole Time Director (Logistics),

driven to manage costs and establish strategic mutually beneficial partnerships and relationships with users vendors and service providers. Adapt at creating strategic alliances with organization leaders to effectively align with and support key business initiatives. Excel at building and retaining high performance teams by hiring developing and motivating skilled professionals.

SKILL AREAS

- In-depth knowledge of multiple project management, plant design, facilities specifications and vendor relations.
- Ability to negotiate contracts and manage various projects.
- Familiar with logistics operations, staffing and cost control for high-tech product lines.
- In-depth knowledge of standard management methods, policies, procedures and keep logistics records ready.
- Possess excellent oral and written communication skills.
- Possess strong interpersonal, organizational, and project management skills.
- Ability to identify problems quickly and generate sound solutions.
- Goal-oriented and reliable professional.
- Qualified leader who is aggressive when necessary and compassionate when required, and has an ability to get along with all types of people in a variety of situations.
- Strong knowledge of administration and management as well as human resources, including strategic planning, leadership techniques, personnel recruitment, and compensation and benefits policies.

EXPERIENCE

Whole Time Director (Logistic) of A-1 Acid Limited from **2012 to till date.**

- Coordinate the organization's financial activities to ensure all operations are efficient, profitable, and properly funded.
- Create and implement policies to increase productivity, maximize profit, and cut overhead costs.
- Define organizational and department problems, and create and implement plans to correct problems and make a more efficient company.

- Develop new marketing strategies to quickly capitalize on trends and social media.
- Restructured several lines to eliminate cash drains and increase overall revenue.
- Improved profit margin 10% by sourcing new vendors and negotiating favorable contracts.
- Implemented new quality assurance initiatives to increase product reliability and customer satisfaction.

Key Accomplishments

- Worked closely with equipment managers and suppliers to ensure effective cost reduction strategies and implementation plans.
- Identified and communicated new technologies and solutions on procurement procedures to higher headquarters.
- Worked with the budget officer to ensure spend plans are incorporated into annual operation plans to purchase required equipment.
- Reviewed and reconciled the monthly fuel expenditure report.
- Trained and supervised eight supply personnel on supply procedures.

EDUCATION

Studied in Gujarat university Utkarsh Patel have inborn Entrepreneurial skills. He believes Countries need thinkers and doers. "**Entrepreneurship is the horse, and innovation is the cart,**" Creativity, ideas, discovery and innovation are one side of the growth coin – the other side is commercialisation.